

REPRESENTATIVE CLIENT TYPE AND PROJECTS BY CATEGORY

22 million SF Commercial, Residential, Industrial Real Estate Construction totaling \$10 billion

Mission Critical:

- International Financial Lending Institution: Adaptive reuse of a 700,000-sf pharmaceutical plant into a call center and data center
- International Mining Company: New 50,000 sf data center / 10,000 sf call center facility
- National Communications Company: Consolidation of eight (8) existing calls centers into two (2) 100,000 sf facilities.
- National Communications Company: Evaluation / strategic plan for retrofit of an existing, underutilized data center in lower Manhattan
- Global Food and Beverage Company: 350,000 sf operations center and 85,000 sf data center
- National Financial Institution: 350,000 sf operations center and 85,000 sf data center

Hospital and Pharmaceutical:

- Global Pharmaceutical: 800,000 sf research campus
- Medical Institution: 100,000 sf medical office building
- Medical Institution: Multiple hospital additions and renovations within operating facilities
- Medical Institution: New 10 story research tower and renovation of 2 existing 10 story bed towers

Commercial Office & Hospitality:

- Biopharmaceutical: 10 story high rise office building and 1400 space parking garage
- Private Investment Firm: Due diligence / offsite improvements and entitlements
- National Industrial Recycling Corporation: Corporate plan, design, construct, move and occupancy
- National Communications Company: Develop internal strategies to support disposition of real estate and relocation of 2600 employees over a 12-month period, including assessment of existing to facilities, renovations based on head count, corporate department and required adjacency of staff.
- National Communications Company: Restructure contracting methods and legal documents, coach internal stakeholder groups to streamline decision making and create accountability throughout decision making to eliminate cost overruns and delays.
- Real Estate Developer: Adaptive reuse of a multiple building satellite facility into a speculative office building campus
- National Communications Company: World headquarters New York, NY within a reconstruct of a building adjacent Ground Zero
- Medical School: Student activity center / NBA training facility
- Real Estate Developer: Create a commercial construction division
- Real Estate Developer: Retirement continuum care / independent living, assisted living and dementia
- Financial Institution: Phased corporate campuses, multiple office buildings & parking garages
- High Net Worth Individual and City: 21,000 seat NBA and NHL sports arena
- Regional Construction Manager: Created & managed construction cost controls
- Real Estate Developer: High end tenant improvements
- Real Estate Development Partner: 4 stories, 95000 sf office building with adjacent parking structure on deep foundations
- Real Estate Developer: Landmark high-rise 540 key hotel
- Real Estate Developer: Addition to existing landmark hotel, 810 keys
- Real Estate Developer: 45 Story high rise office tower with parking below grade
- Real Estate Developer: 55 Story high rise office tower with 6 levels of parking below grade
- Real Estate Developer: Mixed use 1.2 mil sf office, 350 key Hotel, 65,000 sf retail with 1.8 mil sf parking below grade
- Real Estate Developer: Mixed use 9 story Office / 9 story Condominiums / 1 story retail with 5 levels parking below grade

Residential:

- Institutional Client: High rise faculty / graduate / staff housing, 1240 units
- Real Estate Developer: Podium Mixed Income Apartments, 160 units
- Real Estate Developer: High rise residential condominium towers, 1021 units
- Real Estate Developer: Senior care facilities including independent living, assisted living and dementia, 300 units
- Real Estate Developer: Student housing campus adjacent a state university campus
- Real Estate Developer: Multi-family residential developments, 2600 units

Business Strategies and Analytics:

- National Architectural / Engineering / Construction Firm: Strategic business plan to enter the data center market.
- National Communications Company: Real estate portfolio optimization, consolidation and personnel re-allocation